

Groveland Municipal Light Department
Minutes of Meeting
May 2, 2016

Present: K. Cross, S. LaBelle, S. Daniels, M. Cloutier and Lynn Quintiliani

Time Started: 4:08 p.m.

The Pledge of Allegiance was performed by all present.

Approval of the Agenda:

- M. Cloutier states he would like to amend the agenda to include the approval of warrants 16-37, 16-39, 16-41, 16-43, and 16-45
- Motion to approve the amended agenda by S. LaBelle
- 2nd by S. Daniels
- All in Favor.

Approval of Warrants 16-37, 16-39, 16-41, 16-43, and 16-45

- Motion to approve by S. Daniels
- 2nd by S. LaBelle
- All in Favor.

Approval of Minutes of February 17, 2016

- Motion to approve by S. Daniels
- 2nd by S. LaBelle
- All in Favor.

Approval of Minutes of March 10, 2016

- Motion to approve by S. LaBelle
- 2nd by S. Daniels
- All in Favor.

Bids result evaluation for 944 Salem St:

- K. Cross asked if final completion date would change due to re-bidding.
- M. Cloutier replied the date should not be pushed back significantly, if at all.
- M. Cloutier passed out the results of the bids and GTC Construction of Haverhill Massachusetts was the lowest bid at \$1,202,210 for base bid plus both alternates.
- Gienapp's initial evaluation revealed GTC Construction has a DCAMM score of 89. They will continue to check references and make a final recommendation.
- M. Cloutier recommends accepting GTC's bid pending Gienapp's review.
- S. LaBelle made the Motion to see if the Board will vote, pursuant to Massachusetts General Laws chapter 149, Section 44A to accept the lowest, responsible and eligible bid on IFB #2, Building Renovation Project, submitted by GTC Construction Management, in the amount of \$1,202,210, pending final review of references, DCAMM files, and to delegate to the General Manager authority to sign the contract on behalf of the Groveland Municipal Light Department.
- 2nd by K. Cross
- S. LaBelle - Aye
- K. Cross - Aye
- S. Daniels Abstained
- Motion passes.

Sagewell Proposal:

- M. Cloutier discusses idea of sustained growth of electric revenues as proposed by Sagewell. They offer discounts and education for our customers for heat pumps, for home heating and cooling, and for electric vehicles. Heat pumps are much more efficient than years ago, and they are now effective at below zero temperatures. A whole house unit is less expensive than burning oil, and is competitive with natural gas. They would be able to recommend the best equipment for both the customer and utility, i.e. more efficient and less peaky.
- Electricity to operate an electric vehicle costs less than running a similar vehicle on gasoline. At our current cost per Kwh an equivalent cost for gasoline would be about \$1.70 per gallon. Sagewell's proposal includes education and purchasing programs designed to save our customers money. They would also recommend equipment that would allow for the most efficient charging, i.e. during off peak times.
- Sagewell would institute a marketing program and ongoing customer support for those who participate in the program. There is a monthly fee as well as a success fee which is a per unit charge based on number of units sold. The additional sales revenue could offset the cost of the program within five years. These are numbers based on what was provided by Sagewell, and participation levels in the program are based on educated estimates only.
- There is discussion as to the value of the program to ratepayers, and the number of customers who would actually switch to electric. More information would be needed before any commitment could be made
- M. Cloutier mentions that Sagewell has offered to present to the Commissioners to provide more information on the program and its' benefits.
- There is consensus to look at this in the future, right now may not be the right time.

Next Month's Meeting is T.B.D.

- Motion to adjourn the meeting by S. Daniels at 5:45pm.
- 2nd by K. Cross.
- All in Favor.

Approval of Minutes:

K. Cross

Date:

June 21, 2016